

Sarah Davis

Department of Management & Enterprise, Cork Institute of Technology, Rossa Avenue, Cork.

Work: 021 4326111

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PROFILE

Well organised, self-motivated, reliable and adaptable. Working well with others or independently. Actively pursue opportunities to undertake training and learn and apply new research skills.

Key Skills

- Experience in European project implementation - programme design and development
- Lecturing in the Business School in CIT/ Provision and implementation of pilot training
- Excellent IT knowledge and presentation skills
- Solution focused and practical

EDUCATION (ACADEMIC QUALIFICATIONS)

2017: PhD, Cork Institute of Technology

2013-2015: Masters of Business (MBus) by research Cork Institute of Technology

1985-1989: B.E, Electrical, University College Cork (**1st class honours**)

WORK EXPERIENCE

- Sept 2017** **PhD Student /Lecturer**, CIT Department of Management & Enterprise
Subjects Information Technology for Business Professionals & Professional HR Practice
See PhD programme details below
- 2015-2017** **European Commission Project Researcher and Course Materials Developer**
Hincks Centre for Entrepreneurship Excellence, CIT, Cork.
European Commission Funded Projects (Daphne III NEW START Project and Erasmus+ Green Mentor Project) – undertake all work to meet agreed project outputs and deadlines
- 2006 – 2013** **Technical Support and Sales Administrator**
ESI Technologies Ltd, Dunkettle, Co. Cork
Technical support for process pump spare parts for Ireland and UK including Supplier order management –/ Excellent customer service skills –/ Produced all pump documentation packages to a high standard (including web portal management) / Accounts Receivable - 6 months accounts experience in accounts receivable for UK and Irish office
- 2005 –2006** **Customer Advisor (part time 20hrs/week)**
Maplin Electronics, Blackpool, Cork
Customer Advisor in an electronic retail shop/ Cashier, Stock Control and Merchandising.
- 2000 –2004** **Design Engineer**
Artesyn Technologies Ltd., Youghal, Co Cork
Modifying existing DC/DC power converter designs for special customer requirements. / Examination of production failures / Development and design of new and modified standard products
- 1994- 1995** **Administrator of entrepreneurial engineering consultancy**
Davis Services Ltd. Ennis Co. Clare
- 1989 – 1991** **Research Engineer**
AEG Servo Systems Ltd, Ennis Co. Clare & Berlin, Germany
Digital circuit design and testing / Software development for TMS32010 microprocessor / Troubleshooting of electronic circuits / Technical translations from German to English

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CONTRIBUTION TO WIDER COMMUNITY

- 2010 -2011** **Member Board of Management**, St Mary's High School, Midleton
2003 - 2011 **Secretary of the Parents' Council**, St. Mary's High School, Midleton
Organised 4x Talks for Parents/ yearly fundraising activities / notifications & minutes
1999 - 2000 **Adult Literacy Tutor and Course Facilitator**, VEC, Dublin

RESEARCH INTERESTS

- Entrepreneurship Education
- Entrepreneurial cognitive abilities and ageing cognitive abilities
- Entrepreneurial skills training and self-development
- Entrepreneurial enactment and empowerment

PhD Programme:

SmARtEST: Smart Ageing and Renewal through Entrepreneurial Skills Training for the Over 65s.

Through collaborative, co-design development of tailored entrepreneurial skills training, with subsequent implementation and testing, this study asks if entrepreneurial self-efficacy (ESE), cognition and quality of life can be improved for over 65s.

RECENT PUBLICATIONS

Davis, S and Kenny, B (2018) Drivers of Early Technology Sector Development in Ireland, *Irish Business Journal*, Vol 11, No. 1, pp 24 - 37.

Davis, S. (2015) *A study of the electronics and software sector in Ireland from 1960 - 2010*. Unpublished thesis (MBus) Cork Institute of Technology.

Davis, S and B Kenny (2015), *Development of the ICT Industry in Ireland 1960-2010: A Retrospective Roadmap*, RENT XXIX, Nov 19-21, Zagreb, Croatia. ***Winner José Maria Veciana Best Paper Award.**

Davis S, 2016 An Early Career Researcher's Journey through 50 years of ICT Sector Development. *ECSB Research Blog* [Online]. Available from: <https://ecsbresearchblog.wordpress.com/> [Accessed 11.11.2016]

Davis S and B Kenny, (2016), *The Female Survivor of Domestic Abuse: Entrepreneurial Individual or Entrepreneur*, Female Entrepreneurship Research Colloquium, DIT Dec 2nd, Dublin, Ireland

Davis S, Kenny B, Casey, C and Harrington T, (2016) Meeting in the Middle: A collaborative and multidisciplinary approach to developing an empowerment programme for women survivors of gender-based violence. Paper presented at CERC – Collaborative European Research Conference, Sept 23rd Blackrock Castle, Cork,

Kenny, B and **Davis S (2017)**, *The Entrepreneurial Individual Versus The Entrepreneur: The Case Of Female Survivors Of Domestic Abuse In The Quest For Economic Independence*, Paper presented at, the Leuphana Conference on Entrepreneurship: Entrepreneurship and Global Challenges, University of Leuneburg, Leuneburg, Germany, Jan 19 – 21

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RESEARCH SCHOLARSHIP GRANTS AND AWARDS

Successful Applications:

- Rísam Scholarship Award 2017 – (1 out of 5) 3-year scholarships awarded annually within CIT based on an open competitive proposal process. The second scholarship within the Rísam history to be awarded to the business school of CIT.
- 2015 José Maria Veciana Best Paper Award, RENT XXIX Conference, Zagreb, Croatia.
- Irish American Scholarship Award 2013-2015 – 18 month scholarship to complete a Masters of Business by research into the emergence of the ICT sector in Ireland

PRESENTATIONS

Library presentations

13/14 March 2018 “*Entrepreneurial Skills Training and the Older Learner*” **Age-friendly Universities Conference, Engaging Ageing 2018:** New Frontiers of Ageing: Research, Policy and Practice

7 November 2017 CIT European Projects Workshop. *The Green Mentor: A successful Erasmus + European Project* – a 20 minute presentation of the outcomes of the Green Mentor project to CIT research staff , Location, The Create Building – Approximately 40 Attendees,.

4th April 2017 **The Green Mentor Breakfast Briefing Presentation** of the European project at the main project multiplier event. The Tourism and Hospitality Building, CIT. Approximately 30+ people

16th June 2017 – Speaker at the final Erasmus+ Green Mentor multiplier event “*Towards a Green and Circular Economy: the Green Mentor Project*” in Utopicus Incubator Centre, Madrid, Spain. I then took part in a panel discussion comparing piloting experiences with the other European partners.

February 16th 2017 – Speaker at “In Safe Hands” conference in The Rory Gallagher Theatre, CIT and based on the collaborative work with YANA on the Daphne III NEW START project. This conference was hosted by CIT and extended the links formed and developed during the project. Approximately 100 delegates attended.

28th August 2014. A 20 minute presentation to the scholarship providers **The Irish American Partnership Board** of research progress for my Masters project. Location. The Boardroom, IAP, Dublin.